

**MINUTES OF THE RHODE ISLAND
REAL ESTATE COMMISSION**

DATE: September 11, 2014

TIME: 9:15 A.M.

LOCATION: Department of Business Regulation

Real Estate Section

John O. Pastore Center

1511 Pontiac Ave. Bldg. 69-1

Cranston, RI 02920-0942

Members Present:

Gregory M. Dantas, Olivia Byron, Thomas Foley, Brenda Marchwicki, Lisa Pinosonneault, Gilbert Bricault and William J. DeLuca, Real Estate Administrator, DBR.

Non Members Present:

Ellen Balasco, Deputy Chief of Legal Services, DBR and Lisa J. Crenca, Real Estate, DBR

Chairperson Brenda Marchwicki called the meeting to order at 9:25

AM.

Chairperson Marchwicki requested a moment of silence in remembrance of the victims of the terrorist attacks on September 11, 2003.

Chairperson Marchwicki asks for a review of the minutes from the previous meeting. Gregory Dantas made a motion to accept the minutes from the July meeting and seconded by Thomas Foley. Motion passed.

The following continuing education courses were reviewed:

Gregory Dantas and Brenda Marchwicki had both reviewed the education submitted for the course approval meeting on September 9, 2014. Gregory Dantas presented the recommendations to the Board.

CRS RI CHAPTER:

New course:

- CRS 201 CRS 201-Listing Course (2 Day Course)**

14 CE

**Gregory Dantas made a motion that the above course be approved.
Seconded by Olivia Bryon. Motion passed.**

EQUITY NATIONAL:

New courses:

- **Client Engagement 101: Caring & Connecting with Your Customers**
3 CEU
- **Demystifying the Closing Documents**
3 CEU
- **Title 201**
2 CEU

**Thomas Foley made a motion that the above courses be approved.
Seconded by Olivia Bryon. Motion passed.**

FUTURE PROPERTIES:

Renewals:

- **90 Hour Broker Licensing**
90 Hour
- **Environmental Issues**
3 Core
- **Mold**

3 Core

- **Introduction to Commercial Real Estate Sales**

3 CEU

- **Mortgage Fraud and Predatory Lending**

3 CEU

- **Sustainable Housing and Building Green**

3 CEU

New Course:

- **Lead**

3 Core

Gregory Dantas reported he wanted Future Properties to resubmit the portion on Agency for the 90 Hour Broker licensing class. He felt the information was outdated. He did recommend approval if that section was resubmitted and meet standards. Also he only approved the Environmental Issues course for 3 hour instead of 6 not finding enough information to substantiate the additional hours.

Gregory Dantas made a motion that the above courses be approved. Seconded by Lisa Pinsonneault. Motion passed.

GREATER PROVIDENCE BOARD OF REALTORS:

Renewal:

- **100 Code of Ethics Training**

3 Core

**Gilbert Bricault made a motion that the above course be approved.
Seconded by Gregory Dantas. Motion passed.**

MCKISSOCK, LP:

Renewal:

- **44489 Fair Housing**
3 Core

**Thomas Foley made a motion that the above course be approved.
Seconded by Gilbert Bricault. Motion passed.**

NATIONAL BUSINESS INSTITUTE (NBI):

New course:

- **Resolving Real Estate Related Disputes in Rhode Island**
6 CEU

**Thomas Foley made a motion that the above course be approved.
Seconded by Gregory Dantas. Motion passed.**

NORTHERN RHODE ISLAND BOARD OF REALTORS:

Renewal:

- **COE100 Code of Ethics Training**

3 Core

Gilbert Bricault made a motion that the above course be approved.

Seconded by Thomas Foley. Motion passed.

REAL ESTATE CE:

New online courses:

- **3019ri Disclosure Is Not A Secret**

4 Core

- **3050ri Doing The Right Thing-The Code**

3 Core

- **3017ri Nature vs Chemicals**

3 CEU

- **3045ri The Law of the Land-Fair Housing**

3 Core

- **3051ri Benefits of a Professional Home Inspection**

3 CEU

- **3021ri Good Guys/Bad Guys-Who's Who in Mortgage Fraud**

3 CEU

- **3018ri Risk Awareness**

3 CEU

- **3020ri The US Financial System**

4 CEU

Gregory Dantas recommended that course Nature vs. Chemicals be approved for 3 hour not 4 and be a CEU not Core. Also reduced the hours for Benefits of a Professional Home Inspection from 6 to 3 hours. Good Guys/Bay Guys – Who's Who in Mortgage Fraud from 4 to 3 hours. Risk Awareness from 4 to 3 hours and The US Financial System from 6 to 4 hours. Hours reduced reference not enough information to substantiate the additional hours.

Thomas Foley made a motion that the above courses be approved. Seconded by Gilbert Bricault. Motion passed.

RI COMMERCIAL AND APPRAISAL BOARD OF REALTORS:

New course:

- **230 Commercial Real Estate...a look back and a look forward**

2 CEU

Thomas Foley made a motion that the above course be approved. Seconded by Gregory Dantas. Motion passed.

THE CE SHOP:

New course:

- **Code of Ethics: Good for your Clients and Your Business**
3 Core
- **Did You Serve? Identifying Home Buying Advantages for Veterans**
3 CEU

**Gregory Dantas made a motion that the above course be approved.
Seconded by Olivia Bryon. Motion passed.**

THE RHODE ISLAND ASSOCIATION OF REALTORS:

Renewal in classroom:

- **024 Fair Housing**
3 Core
- **014 RI Real Estate Licensing Laws and Regulation**
3 Core
- **020 Government Lending**
3 Core
- **041 Wetlands and Coastal Real Estate**
3 Core
- **009 Mastering Real Estate Math**
3 CEU

Renewal online:

- **240 Red Flags Property Inspector Guide**
3 CEU
- **397 Sustainable Housing and Building Green**
6 CEU
- **359 Real Estate Finance**
6 CEU

Gregory Dantas recommended that the online course, Sustainable Housing and Building Green be reduced from 8 to 6 hours ref. not enough information to substantiate the additional hours.

Olivia Bryon made a motion that the above courses be approved. Seconded by Gilbert Bricault. Motion passed.

INSTRUCTORS:

- **Ashley LaFerriere ~ Equity National**
- **Adrianne (Andy) Capelluto ~ OnlineEd, Inc.**
- **David Hampton Thomas ~ OnlineEd, Inc., NC Broker/Appraiser**
- **Charles J Alfortish ~ Real EstateCE.com, LA Broker**
- **Susan J Davis ~ Real EstateCE.com, WA Broker**
- **Kerri Baccari ~ Real Estate Institute of Rhode Island, REB.0016549**
- **Skart M Paul ~ Real Estate Institute of Rhode Island**
- **Michael Riley, Jr. ~ Westcott School of Real Estate, REB.0015634**

- **Debra S Costa ~ Real Estate Institute of Rhode Island, REB.0016603**

Motion by Gregory Dantas to approve the above instructors. Seconded by Olivia Bryon. Motion passed.

3. Old Business: None

4. New Business:

Motion by Gregory Dantas to discuss issues with advertising and signage of real estate companies. Seconded by Thomas Foley. General discussion ensued about the problems with above and possible change in Department Regulations concerning advertising. Chairperson Marchwicki suggested that the item be put on next month's agenda for further discussion.

Chairperson Marchwicki reported to the Board of information she had received from the Rhode Island Association of Realtors of the top five categories that were reported through their legal hotline. 1) Issues with Commission, 2) License Law, 3) MLS Rules and Regulation, 4) Deposits and 5) Rentals.

5. Opportunity for Public Comment:

Motion to adjourn made by Thomas Foley and seconded by Olivia Bryon. Motion passed.

Meeting adjourned at 10:09 AM.

Respectfully submitted,

William J. DeLuca

Real Estate Administrator